



Jennifer B. Kahnweiler, PhD

FOR READERS OF KAHNWEILER'S

PREVIOUS TITLES: The author's books have sold more than 120,000 copies worldwide. Her readers will line up for this update.

EVERGREEN TOPIC: As awareness of personality in the workplace grows, this book remains a vital resource for understanding and leveraging introvert strengths.

TIMELY UPDATE: 20% new material addresses introversion in hybrid/remote workplaces, a critical topic in today's evolving work environment. Includes the Quiet Wrap-up Journal for ongoing development and application.

PROVEN STRATEGY: The 4 Ps approach (Prepare, Presence, Push, Practice) offers a concrete, actionable framework for success.

EXPERT AUTHOR: Jennifer B. Kahnweiler, PhD, is a globally recognized thought leader, speaker, and host of the podcast, the Introvert Ally.

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THE INTROVERTED LEADER 3RD EDITION

BY JENNIFER B. KAHNWEILER, PHD

The bestselling guide on empowering introverted leaders to thrive in an extroverted world.

Thoroughly revised with 20% new content, including strategies for remote and hybrid workplaces.

20% NEW MATERIAL

In this expanded third edition of the bestselling *The Introverted Leader*, Jennifer Kahnweiler equips introverted leaders with essential tools for success in an extrovert-centric business world. With over 120,000 copies sold across multiple languages, this timely update addresses the evolving needs of introverted leaders, including navigating remote and hybrid work environments such as:

- Navigating the challenges of Zoom calls
- Getting noticed when working remotely
- Applying innovative meeting techniques

Kahnweiler's proven four-step strategy—Prepare, Presence, Push, and Practice—provides a concrete framework for introverts to leverage their natural strengths and overcome challenges in key areas such as public speaking, project management, and networking. The book includes:

- Practical applications of the 4 Ps approach in six crucial business scenarios
- A new chapter on leading effectively in remote and hybrid spaces
- A Quiet Wrap-up Journal to apply new ideas

Drawing from extensive research and over 100 interviews with introverted leaders, Kahnweiler demonstrates how introversion can be a leadership asset, particularly in listening and written communication. This essential guide empowers introverted leaders to embrace their authentic selves while advancing their careers and making meaningful contributions to their organizations.



ON SALE: 6/24/25