

Introduction: Jennifer Kahnweiler (CON-why-ler)

Think about a team that you're involved in. It could be a work team, a volunteer team, maybe a social team. Do you have one? *[Pause]* Okay. Now, what would it look like if you could **double** the effectiveness of that team? Our speaker today says you can do that by simply tapping into the wisdom and influence of the “quiet 50%,” the introverts that make up half of the population—and half of your teams!

Jennifer Kahnweiler, Ph.D., CSP is an author and global speaker who's called “the champion for introverts.” Her bestselling books, *The Introverted Leader*, *Quiet Influence*, *The Genius of Opposites*, and *Creating Introvert-Friendly Workplaces* have been translated into 17 languages.

Jennifer has consulted with hundreds of organizations including NASA, the CDC, and Freddie Mac. She has run leadership programs from Singapore to Spain and has been featured in *Forbes*, *Time Magazine*, and *The Wall Street Journal*.

While Jennifer herself is an extrovert, her husband Bill is an introvert. And, side note, he'd like to thank us for bringing her here... so he can finally get some quiet time!

Today, she is going to show us how to harness the “hidden 50%” of our workforces.

Please help me welcome Jennifer! *[Lead audience in applause]*

After The Speech: Let's thank Jennifer once more for being here! I know I certainly learned a lot. Jennifer has copies of her book available for sale. If you'd like a copy, she'd love to visit with you and sign one for you. Thanks again, Jennifer!”