

## Introduction: Jennifer Kahnweiler (CON-why-ler)

Think about a team that you're involved in. It could be a work team, a volunteer team, maybe a social team. Do you have one? *[Pause]* Okay. Now, what would it look like if you could **double** the effectiveness of that team? Our speaker today says you can do that by simply tapping into the wisdom and influence of the "quiet 50%," the introverts that make up half of the population—and half of your teams!

Jennifer Kahnweiler, Ph.D., CSP is an author and global speaker who's called "the champion for introverts." Her bestselling books, *The Introverted Leader*, *Quiet Influence*, and *The Genius of Opposites*, have been translated into 16 languages.

Jennifer has consulted with hundreds of organizations including GE, NASA, and the CDC. She has run leadership programs from Singapore to Spain and has been featured in *Forbes*, *Time Magazine*, and *The Wall Street Journal*.

While Jennifer herself is an extrovert, her husband Bill is an introvert. And, side note, he'd like to thank us for bringing her here... so he can finally get some quiet time!

Today, she is going to show you introverts how to build on your natural strengths, and you extroverts, how to harness all of that introvert talent! And she will be signing her book immediately after this program.

Please help me welcome Jennifer! *[Lead audience in applause]*