



## Presentation Overviews

### The Introverted Leader: Building on Your Quiet Strength

Introverts ARE leaders. This inspirational and practical keynote demonstrates how introverts can use their quiet strengths to conquer leadership challenges. Extroverts and “Ambiverts” will also learn how to expand their leadership skills. All audience members will learn to use their natural style and flex to others.

Jennifer draws upon latest research, stories and humor to demonstrate how organizations can harness introvert power. She will walk the audience through a well-oiled leadership and career development process called the 4 P’s. Attendees will learn how **P**reparing, being **P**resent, **P**ushing, and **P**racticing can help us all become the leaders we were meant to be. You will learn:

- A better understanding of the differences between I’s and E’s
- Challenges for introverts in a Type A workplace and practical tips for how to overcome them
- Customized suggestions to help your organization become a more introvert-friendly workplace
- Action steps that can immediately be applied

### The Genius of Opposites: Creating Extraordinary Results Together

Do you often get frustrated with the introverts and extroverts in your world? It’s true—opposites attract, but their success depends on how they interact. Without careful maintenance and balance they quickly go off the rails. In this program, you will learn how to turn frustration into an incredible collaboration that yields long lasting results.

Based on her extensive research and experience, Jennifer will walk you through a framework called The Genius of Opposites Process. Learn to apply the five essential elements necessary for success; Accept the Alien, Bring on the Battles, Cast the Character, Destroy the Dislike, and Each Can’t Offer Everything. You will learn:

- The characteristics of genius opposites
- Where things can go wrong
- The 5 key steps of success
- Practical solutions you can apply today

### Quiet Influence: The New Wave of Leadership

Did you know that introverts have the most influence when they stop acting like extroverts and rely on their natural strengths? Learn how to implement the Quiet Influence Process and make the most of six natural strengths. Gain tangible tools to help you take quiet time and be a more engaged listener. Both introverts and extroverts will learn practical strategies for making the difference they were intended to make. You will learn:

- Why now is the time for introverts
- How to influence and lead as an introvert
- What results you can achieve
- What practical actions you can apply today!

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**Jennifer B. Kahnweiler, PhD, Certified Speaking Professional**, is an author and global speaker hailed as a “champion for introverts.” Her bestselling books, [The Introverted Leader](#), [Quiet Influence](#), and [The Genius of Opposites](#) have been translated into 16 languages. Jennifer helps organizations harness the power of introverts. She has been a learning and development professional and speaker at leading organizations like General Electric, Freddie Mac, NASA, Turner Broadcasting, the US Centers for Disease Control, and the American Management Association.

Please [contact us](#) for more information

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