



Introduction: Jennifer Kahnweiler (CON-why-ler)

Think about a team that you're involved in. It could be a work team, a volunteer team, maybe a social team. Do you have one? *[Pause]* Okay. Now, what would it look like if you could **double** the effectiveness of that team? Our speaker today says you can do that by simply tapping into the wisdom and influence of the “quiet 50%,” the introverts that make up half of the population—and half of your teams!

Jennifer Kahnweiler, Ph.D., CSP is an author and global speaker who's called “the champion for introverts.” Her bestselling books, *The Introverted Leader*, *Quiet Influence*, and *The Genius of Opposites*, have been translated into 16 languages. At least, that's what they told her, even though her husband Bill said they just put her cover on the Chinese translation of *50 Shades of Grey*.

Jennifer has spoken at hundreds of organizations including GE, NASA, the CDC and the U.S. Embassy in Vietnam. She has been featured in *Forbes*, *Time Magazine*, and *The Wall Street Journal*.

Today Jennifer is going to show you **introverts** how to build on your natural strengths, and you **extroverts**, how to harness introvert talent!

Please help me welcome Jennifer! *[Lead audience in applause]*