



Presentation Overviews

Playing Well Together: Bringing Out the Best in Introverts and Extroverts

Are you an introvert who wants to learn the keys to workplace success? Do you lead or work with introverts and need strategies on how to leverage their strengths? This program focuses on the strategies introverted leaders use to build on their strengths, not change who they are. You will also learn practical approaches for working with your opposite (Introvert or Extrovert) so that you both can achieve more impactful results than you would alone. You will learn:

- Five challenges of introverted leaders
- The 4 P's Process of leadership success
- The characteristics of genius opposites
- The 5 key steps of success

The Genius of Opposites: Creating Extraordinary Results Together

Do you often get frustrated with the introverts and extroverts in your world? It's true—opposites attract, but their success depends on how they interact. Without careful maintenance and balance they quickly go off the rails. In this program, you will learn how to turn frustration into an incredible collaboration that yields long lasting results.

Based on her extensive research and experience, Jennifer will walk you through a framework called The Genius of Opposites Process. Learn to apply the five essential elements necessary for success; Accept the Alien, Bring on the Battles, Cast the Character, Destroy the Dislike, and Each Can't Offer Everything. You will learn:

- The characteristics of genius opposites
- Where things can go wrong
- The 5 key steps of success
- Practical solutions you can apply today

Quiet Influence: The New Wave of Leadership

Did you know that introverts have the most influence when they stop acting like extroverts and rely on their natural strengths? Learn how to implement the Quiet Influence Process and make the most of six natural strengths. Gain tangible tools to help you take quiet time and be a more engaged listener. Both introverts and extroverts will learn practical strategies for making the difference they were intended to make. You will learn:

- Why now is the time for introverts
- How to influence and lead as an introvert
- What results you can achieve
- What practical actions you can apply today!

The Introverted Leader: Building on Your Quiet Strength

Did you know that introverts often make the best leaders? Jennifer draws upon stories and research to demonstrate how introverts can succeed as leaders and work with, not against, who they are. You will learn about the characteristics of introverts and how to use the 4 P's Process (Prepare, Presence, Push, and Practice) to lead from a position of strength. You will learn:

- The unique strengths of introverts
- Five challenges of introverted leaders
- The 4 P's Process of leadership success
- To take immediate action steps that get results

Jennifer B. Kahnweiler, Ph.D., Certified Speaking Professional, is a global speaker and bestselling author known as the "Champion of Introverts." Her books include The Genius of Opposites, Quiet Influence and The Introverted Leader, and have been translated into 15 languages. Jennifer has worked with hundreds of organizations including GE, NASA and the US Embassy in Vietnam. She is a member of the American Management Association and has been featured in Forbes, Time, and The Wall Street Journal.

Please [contact us](#) for more information

Jennifer B. Kahnweiler, Ph.D., CSP
2472 Jett Ferry Road, Suite 400-323
Atlanta, Georgia 30338

(404) 316-6891
Jennifer@JenniferKahnweiler.com
www.JenniferKahnweiler.com

